



---

## AFTERMARKET PRODUCT NEWS

---

**DATE:** December 12, 2011  
**TO:** Warehouse Distributors and Manufacturer's Representatives  
**SUBJECT:** Genisys EVO & Pegisys 2-Year Leasing Program

# 2-Year Leasing Program now available

Interest Free for Qualifying Shop Owners and Reduced Rate Financing  
for Qualifying Technicians on Genisys EVO and Pegisys Scan Tools

### **You asked for it...SPX has delivered!**

The Genisys EVO & Pegisys 2-Year Leasing Program now makes owning one of these industry leading diagnostic scan tools easier and more affordable than ever before. SPX raised the bar on its competition – Now it's your turn to raise the bar on your competition...put the power of the most popular and advanced scan tools on the market to work for you today!

### **Compare the six shop owner and technician lease package offers below to the competition.**

We're confident that you can save more than 15 percent or more than \$650 in interest costs over the life of the lease compared to conventional interest bearing leases.

#### **Genisys EVO 3874TPR-2YR Shop Owners Offer:**

24 monthly payments of \$178 with interest free financing up to \$4,278.00.

- Includes two years of additional Domestic/Asian/European software updates; 2011 coverage on the tool; free 2012 and 2013 coverage as they are made available.

#### **Genisys EVO 3874TPR-2YR Technicians Offer:**

24 monthly payment of only \$189 with reduced rate financing up to \$4,278.00.

- Includes two years of additional Domestic/Asian/European software updates; 2011 coverage on the tool; free 2012 and 2013 coverage as they are made available.

#### **Genisys EVO Bundle Kit Shop Owners Offer:**

24 monthly payments of \$126 with interest free financing up to \$3,027.00.

- Includes part numbers 3874, 3421-94 and 3421-75; 2011 coverage on tool.

#### **Genisys EVO Bundle Kit Technicians Offer:**

24 monthly payments of \$134 with reduced rate financing up to \$3,027.00.

- Includes part numbers 3874, 3421-94 and 3421-75; 2011 coverage on tool.

#### **Pegisys 3825J or 3825JT Shop Owners Offer:**

24 monthly payments of \$175 with interest free financing up to \$4,207.00.

- Buy 3825J: Receive a total of 6 months Domestic/Asian subscription software.
- Buy 3825JT: Includes a coupon for an additional 6 months of software (12 months total).

**Pegisys 3825J or 3825JT Technicians Offer:**

24 monthly payments of \$186 with reduced rate financing up to \$4,207.00.

- o Buy 3825J: Receive a total of 6 months Domestic/Asian subscription software.
- o Buy 3825JT: Includes a coupon for an additional 6 months software (12 months total)

SPX has partnered with Leasing Corporation of America (LCA) to administer this exciting new program. LCA has dedicated representatives to answer any leasing questions that the shop owner or technician might have, as well offer assistance to any jobber selling this program. For direct support, please contact Hilary Petcoff by phone 800-800-8098 ext. 5197 or by email at [hpetcoff@leasecorp.com](mailto:hpetcoff@leasecorp.com).

Applying for these generous leasing terms is quick and easy. Simply have your customer complete the appropriate lease application, depending on whether they are a shop owner or technician, and fax back to LCA at 800-736-0218. Lease application can be found on the reverse side of the enclosed sales flyers outlining this program. These documents can also be found on the Promotions page of our website at [www.otctools.com/promotions.php](http://www.otctools.com/promotions.php) starting January 1, 2012.

Also enclosed, we've created a Frequently Asked Questions (FAQ) sheet which should cover any of the common questions you or your customers might have about this exciting new program.

**Lease options for any OTC or Robinair products whose lease cost exceeds \$2,000!\***

In addition to the interest free and reduced rate financing offered on the kits listed above, SPX and LCA are also offering substantially reduced interested rates on any OTC or Robinair product(s) with value exceeding \$2,000 and a minimum monthly payment of \$75.00. Again, contact Hilary Petcoff for available options and lease forms.

*\*Please note, interest free financing is only available to shop owners on qualifying Genisys EVO and Pegisys kits. Non-qualifying OTC and Robinair product can be leased by either shop owners or technicians at a reduced rate.*

For additional details, please see flyers 11-184, 11-213, 11-214, 11-215, 11-216, 11-217, and 11-218. Visit us on the web at [www.otctools.com](http://www.otctools.com), or contact customer service at 1-800-533-6127 for more product information.

Sincerely,



Alison Accavitti  
Aftermarket Marketing Manager



655 EISENHOWER DRIVE  
OWATONNA, MN 55060-0995 USA  
TELEPHONE 507-455-7000  
CUSTOMER SERVICE 800-533-6127  
FAX 800-283-8685  
TECH SERVICES 800-533-6127  
FAX 800-955-8329